

nwdMed harnesses the wisdom of crowds to help

CrowdMed harnesses the wisdom of crowds to help solve the world's most difficult medical cases online.





## **IOVER 1000 RESOLVED CASESI**

# TRADITIONAL MEDICAL SYSTEM (TO DATE)







\$70,000

V.S

**CROWDMED** 



2 Months

40x FASTER



22 Medical Detectives

3x EXPERTS



\$300

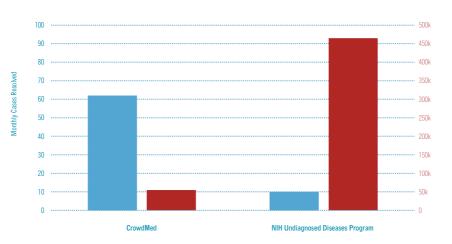
↓ 200x

**CHEAPER** 

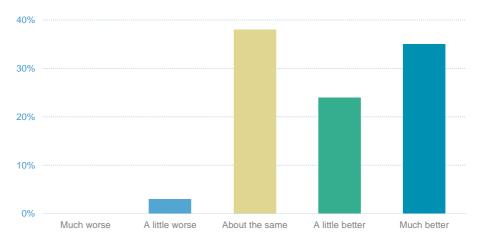
**60%+ OVERALL SUCCESS RATE** 

average statistics





## **CROWDMED VS TRADITIONAL MEDICAL SYSTEM**



CrowdMed experience was...

## **VALIDATED MEDICAL RESULTS**













# HUNDREDS OF SUCCESS STORIES SAMPLE #1

Julietta suffered for more than 20 years, seeing dozens of doctors who could do nothing to help with her aching lower back pain, frequent leg swelling, and buildup of fluids so extreme that it sometimes caused the skin on her legs to split open. Her condition got so bad, she was totally bedridden for two years. After submitting her case on CrowdMed, dozens of Medical Detectives collaborated on solving it, reaching a consensus diagnosis of "iliac vein compression syndrome" in less than 2 weeks. Julietta took her final CrowdMed report to her physician, who confirmed the diagnosis and prescribed a treatment suggested by CrowdMed detectives.



Patient "Julietta"

Before CrowdMed, doctors either ignored me or ridiculed any suggestion or input I might offer. But in just 2 weeks, I had a miracle solution from CrowdMed. Following surgery, my edema is gone and all the pain that kept me bound to my bed is gone! You changed my life forever! I LOVE CrowdMed—you saved my life.

## HUNDREDS OF SUCCESS STORIES SAMPLE #2

Imagine burping 150 times a day, every day, for nearly four years. Sanora "felt like a freak" because of her condition, no one could figure out what was causing it. She'd had endoscopies, a laryngoscopy. pH testing, an abdomen ultrasound, tried acupuncture, biofeedback, hypnosis, homeopathy, craniosacral therapy, various medications, an elimination diet, speech pathology, psychotherapy and more.... all to no avail. She submitted her case on CrowdMed..and in one month Medical Detectives reached consensus that she had a littleknown condition called "supragastric belching". The detectives suggested that she make an appointment with a local speech pathologist, who treated her with a technique suggested on the site, and after just one day her condition was cured.

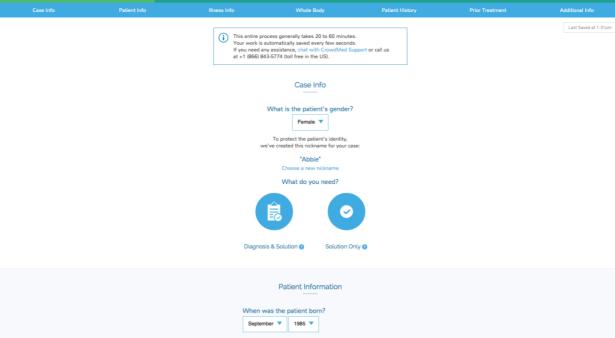


Patient "Sanora"

After 3 1/2 years, I FINALLY have a diagnosis. I was very pleased and heartened by the personal interest taken in my case. After seeing numerous - about 20 - health care professionals, none of whom helped me (most of whom said they'd never seen a case like mine), CrowdMed detectives were the only ones who determined what I have. I am VERY GRATEFUL. I am SO grateful... I will be forever in their debt for helping me... THANK YOU!!!









Upload any materials that will help solve this case: (Optional)

Click or drag a file here to upload

All uploaded materials will be posted anonymously but "as is" in the public domain. It is your responsibility not to divulge any personally identifiable enformation about the patient or their physicians on uploaded materials without their consent. We encourage you to remove or black out any such information.

#### Your Uploaded Images



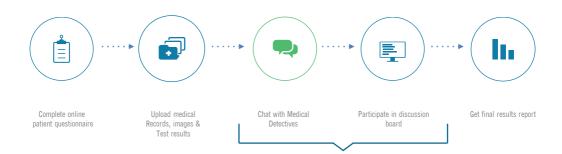
Add a brief description for this image

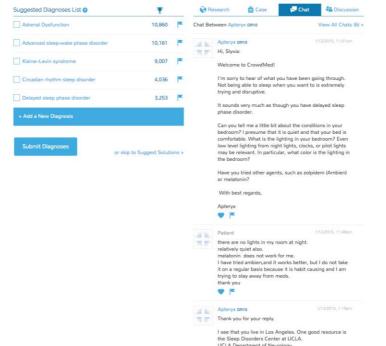
#### Delete

Does the patient have any DICOM images (MRI, CT scan, x-ray, etc) hosted on an external site? If so, please paste the links below: 

(Optional)

List any diagnoses the patient is sure are **NOT** correct: *Q (Optional)* 







Suggested Diagnoses List 2		Research	a Case	🖵 Chat	Page Discuss	
Major depressive disorder		➤ Acute intermittent porphyria (1)				
Hydrocephalus	je.	▼ Chronic fatigue s	▼ Chronic fatigue syndrome (5)			
eizures		Explain here why you agree or disagree with this diagnosis or solution. Patients are more likely to select well-supported suggestions as the best. You will win Solo bonus points if your comment is "Liked by the patient or a top Medical Detective (max once per case)				
Bipolar disorder						
Premenstrual dysphoric disorder	j×.					
Pinealoma	<b>F</b>	Chatting as Jgreenv	walt		Ро	
Pineal cyst	je.	Doesn't fully explain the waking paralysis which is commonly associa				
Temporal lobe epilepsy	be epilepsy		with narcolepsy, a diagnosis that someone has alluded to in their chat questions. Of note, however, there are some interesting associated symptoms listed below. Particularly the last two on this list coupled w			
Medication errors	<b> K</b>	the fatigue and sleeping issues correspond with this diagnoses very closely.				
Acute intermittent porphyria	j×.	The CDC states oth			following:[8]	
Chronic fatigue syndrome	<b>*</b>	difficulty maintain or fainting	ning an upright po	osition, dizziness,	balance proble	
+ Add a New Diagnosis		■ allergies or sensi noise ■ irritable bowel sy				
		pain, constipation, o	diarrhoea and nau weats	sea		
Submit Diagnoses	or skip to Suggest Solutions »	visual disturbanc depression or me attacks)				
		I should point out the retention/incontiner determined to be re If I am misundersta	nce issues becaus elated to a medica	e I believe that I r ation that Nicki had	read you said it	
		Kyle				
		kwalk21 pr10 on Jan	nuary 30, 2015 at	12:49pm		





Patient Case Report

ETARY & CONFIDENTIAL Minta, Case #5513

#### Your CrowdMed Results

This report contains the results of CrowdMed case #5513 for which we assigned the pseudonym "Minta". CrowdMed received 21 personalized diagnostic suggestions for this case from 51 Medical Detectives.

Before sharing the results, we'd the to reinning you that Crowolded can only provide diagnostic suggestions for the patient to discuss with the physican. Cryst the patients physican can determine his definitive diagnoss and prescribe the appropriate resiliment. Our Medical Detections are not screened based upon medical credentials, but an incentiosed to only participate and in Crowoldhid cases where they have unique roughts to that. Our Medical Detectives are not all discuss.

## Our Medical Detectives went through a 3-step process to arrive at these conclusions:





Betting on the selected diagnoses according

We invite our Medical Detectives to use all information resources at their disposal, including their personal experience, advice from friends and samily members, and online information resources. Our process is interactive and collaborative throughout, allowing the Medical Detectives to work together as a community.

Though we cannot discuss your case results from a medical perspective, please let us know if you have any questions about our process or how to interpret this report. We welcome your feedback on the quality and usefulness of our Medical Detectives' diagnostic suggestions.

Thanks for using CrowdMed! We hope that the information we've provided will help bring the patient closer to a correct diagnosis and treatment.

-- the CrowdMed team

www.CrowdMed.com



Patient Case Report

Minta, Case #5513

#### **Top Diagnostic Suggestions**

Please find below the top 4 diagnostic suggestions for your case from the 51 Medical Detectives who participated in it. The bar graph shows the relative popularity of each of these diagnoses, which is derived from the Medical Detective's point betting behavior.



#### Diagnoses Key

- Morphea profunda (21 points) <a href="http://en.wikipedia.org/wiki/filorphea.profunda">http://en.wikipedia.org/wiki/filorphea.profunda</a>
   Nodular vasculitis (18 points) <a href="http://en.wikipedia.org/wiki/filodular.wasculitis">http://en.wikipedia.org/wiki/filodular.wasculitis</a>
- Cutaneous tuberculosis (9 points) http://en.wikipedia.org/wiki/Cutaneous tuberculosis

  Lupus profundus (9 points) - http://en.wikipedia.org/wiki/Lupus.profundus
- \*Points are assigned to diagnoses according to their relative popularity amongst.

Medical Detectives. Less popular diagnoses are often poor, but some might be worth exploring.

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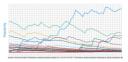
Patient Case Report
Minta, Case #5513

PROPRIETARY & CONFIDENTIAL

#### All Diagnoses Popularity Over Time

The graph below shows how the popularity of your diagnostic suggestions moved over time. Crowdiffed utilizes a patiented prediction market technology that collects "best" from Medical Detectives on what they feel to be the most specific, accurate, root cause diagnosis for a patient. The average popularity of each diagnosis determines its raining.

The key below the graph includes all diagnostic suggestions for your case, presented in disconding order of popularity. He enderunge pier to pay greater effectives in the tag diagnoses bitted on the previous page. Since not all of the diagnoses below achieved consensus amongst the Medical Describers, some of them may be poor, especially those lower on the list. However, patients sometimes find value in their complete its of diagnostic baggestions.



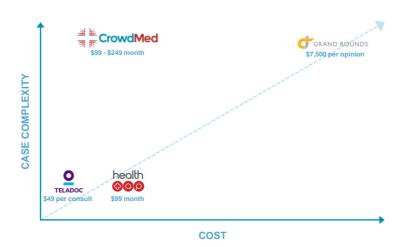
Medical Detective Bets

#### Diagnoses Key

- Morphea profunda (21 points) http://en.wikipedia.org/wiki/Morphea.profunda
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- Cutaneous tuberculo

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# **COMPETITIVE LANDSCAPE**



## **100% ORGANIC USER ACQUISITION**



## Social Media

28k + FB likes, 1k Twitter followers



# Referrals

\$10 + \$10 for patients



# PR

100 + major media hits including WSJ, NY Times, Reuters, Bloomberg, Fox News, The Economist



## SEO

#1 on Google for 'solve medical case', difficult medical cases', 'crowdsourced diagnoses' and more



## Ambassadors

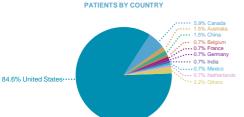
12 med students recruiting hundreds more

## **PATIENT STATISTICS**



- 2.3% Lyme disease
- 1.9% Chronic fatigue syndrome
- 1.9% Dysautonomia 1.9% Ehlers-danios syndrome
- 1 9% Irritable howel syndrome
- 1.4% Abdominal cutaneous nerve entrapment 1.4% Hypothyroidism
- 1.4% Mast cell activation disorder 1.4% Multiple scleorosis
- 1.4% Postural orthostatic tachycardia syndrome
- 0.9% Adrenal fatigue

PATIENTS BY GENDER



95% OF FINAL DIAGNOSES ONLY OCCURING 1-2 TIMES



0.9% Aphthous stomatitis

0.9% Conversion disorder

0.9% Siggren's syndrome

0.9% Systemic vasculitis

0.5% Abdominal migraine

0.5% Adrenal Insufficiency

0.5% Abdominal wall pain/strain

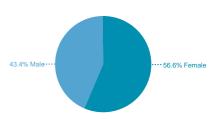
0.9% Burning mouth syndrome

0.9% Diabetes mellitus type 2

0.9% Inflamatory bowel disease

0.5% Abdominal cutneous nerve entraptment syndromes (ACNES)

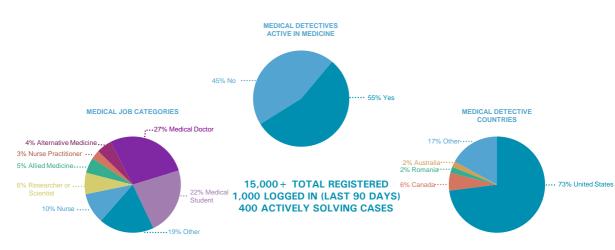
0.5% Acquired Rippling Muscle Disease with Myasthenia Gravis



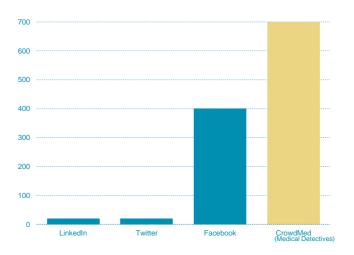
Minimum age

0 years 44 years 99 years Maximum age

## **ACTIVE MEDICAL DETECTIVE STATISTICS**

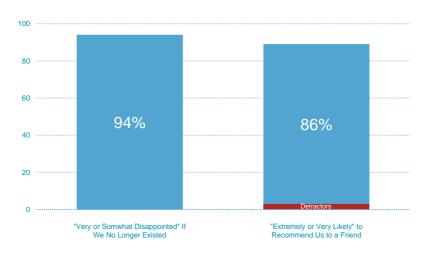


## MINUTES ONSITE PER USER PER MONTH



Source: https://www.outmarket.come/marketing-in-2014-where-your-customers-will-be/

## **MEDICAL DETECTIVE SATISFACTION**

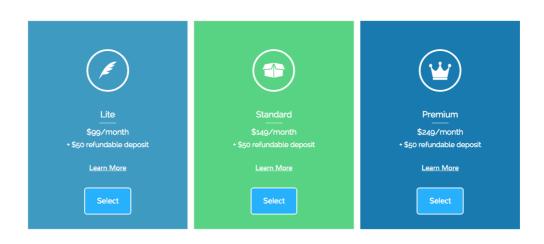


# **MEDICAL DETECTIVE INCENTIVES**



**Primary Motivations** 

## **CROWDMED CONSUMER PACKAGES**



## STRATEGIC PARTNERSHIPS



**EMPLOYERS** 

Mercer Facebook eBay Cummings Wal-Mart



**PROVIDERS** 

NIH
Cleveland Clinic
Mayo Clinic
Dignity Health
Brown & Toland



**PAYERS** 

Aetna Humana Kaiser Permanente BlueCross BlueShield Highmark Health



**PHARMA** 

Bayer Eli Lilly Johnson & Johnson

